

PRESIDENT'S REPORT

To All Members

This year has been a year of great expectations of which not all have been realized. The Club has made some significant steps on the course but we haven't finalized our Coliban Water Issues to date.

Over the year the committee has worked tirelessly trying to get the course and club into a better position, the one area that has really excelled is our Sponsorship. Trevor Bray and the sponsorship subcommittee have worked very hard and now sponsorship is almost \$20,000.

Some other positives around the club were the junior program that operated for a couple of terms through the year with the Steiner School and the junior program run by My Golf. We currently have members who want to continue with these programs and we received funding via Golf Australia to buy the equipment to use for these programs.

We have continued with the advice given by Lee Yanner to core our greens twice a year for three years, this year I believe is the final year of the program. The most recent coring was led by Leon Thomas conducted by Glenn Carroll and a team of volunteers.

To follow on from that, one area that is undervalued at our club is the level of knowledge and skills we have within our membership. We have one paid employee, but we have so many members who put so many hours into our club to improve the course and maintain it, the club house and machinery.

I would like to list all of these people but this year looking back, the number of members who have helped out on the course, with functions and running of events, would mean that most members would be listed and for that I cannot thank you all enough.

Several younger members are volunteering and filling sub committees, working to make improvements to our course. This year we are re-sowing the 18th fairway with Santa Anna couch. Most of the push for this course work has come from this group, who will become the future of the club.

The maintenance of a lot of our machinery is carried out by members and for very little reward. This is carried over to money counters, handicappers, organisers of Vets events, tournaments and course maintenance. The Wednesday Warriors are an invaluable asset to this club; most of this group are retired but do a huge amount of work around the course over the year.

Glenn Carroll does an enormous of work outside of his hours of work, which not many people would see or acknowledge, but he does it because he cares about the club and has pride in his work. What this club has, considering our membership base, is not fully appreciated.

As we all know, the financial situation of our club is a constant challenge; we continually look for ways to improve this situation with minimal success. Without our volunteer support, this club would not have a course maintained to the standard that it is.

While the Club has some challenges with finances we will get over this hurdle. We have some very hardworking committee people tackling and driving membership, sponsorship and grants and a membership that any club would be proud of.

The committee has sourced advice on getting our financial statement finalized to again tackle the elephant in the room, Coliban Water, to gain some relief on our payment structure.

I realize this has been a very drawn out saga but we hope the end is near and we will get some relief, but while the debt will remain, the terms for our payments will be altered.

On the positive side, it was good to see our Division 1 pennant side give the Bendigo District Golf Association a shakeup. It is an area where our club is very competitive in all pennant teams and divisions. Our club representatives for Men and Women acquit themselves very well and with pride of who they represent.

The new cart shed will be erected shortly and we hope to have pods to automatically open and close the door for people using this shed. More details as this moves forward.

I would personally like to thank our committee for their support and commitment during the year - Dee Sansom, Grant Thomas, Garry Moore, Trevor Bray, Leon Thomas, Lynne Johnston, Rob Prendergast, Michelle O'Brien and Terry Williams.

These are voluntary positions that require a full-time commitment. This club is a business and we need to move to a solid business model going forward to put our club in a sound position. We may need to make decisions that will not please everyone but they will be made in the club's best interest.

The Club has secured the holding of the Power Industry Association Tournament in 2020, this will be held the weekend prior to the Melbourne Cup. The course will be used by this group on the Friday, Saturday and Sunday (30th, 31st October and 1st November 2020), and we have the potential to make upwards of \$10,000 over this weekend. We will need a lot of help for this week end please keep it in mind.

Martin Cross
President

FINANCE REPORT

The last year has seen our finance position stabilise to similar levels of the last three or four years. We have seen smooth and solid cash flow. Our income has been spread through the year with the instalment options.

Most of our revenue streams were fairly constant this year. Last year's Membership fees was something of an aberration due to payment timings.

Our sponsorship dollars continue solidly.

Several members have made cash donations and of course many members continue to make 'in kind' donations through forfeiture of vouchers.

As far as expenses go we have had a reasonably normal year. There has been slightly more outlaid to electricity as a whole, however that should decrease slightly next year. Overall, our expenses are within 2% of the previous year.

I say this every year, but the magnificent effort by all volunteers has had a significant impact on lowering of other expenditure across the course and clubhouse.

It has again been my privilege to work with a dedicated executive committee. Their tireless duty to the task at hand, with their efforts largely unseen by our membership, has been inspiring. Phil and Peter have again done a magnificent job with processing the tills and banking every week. Their work and effort is invaluable to the workings of our Club.

The focus on our Coliban Water liability remains strong. This debt significantly affects our ability to develop the course and clubhouse.

Congratulations Martin on leading us through another successful year.

I will be pursuing other interests this year and wish the incoming Committee continued success in the coming years.

Grant Thomas
Finance Co-ordinator

MEMBERSHIP

The following outlines membership figures over the past four years to date, and categories of membership.

Castlemaine Golf Club Membership					
Category	2015/16	2016/17	2017/18	2018/19	2019/20
Business Members	7	16	17	22	21
Country Members >30 km	6	5	6	5	4
Country Members >80 km	20	19	20	17	21
Full Members	96	104	107	98	151
Junior Members	10	7	3	4	5
Life Members	7	7	9	9	7
Paid in Advance Members	3	2	2	1	1
PAYG Members	0	5	3	1	0
Social Members	5	5	4	5	5
Special Arrangement Members	2	2	2	2	6
Student/Apprentice Members	5	6	6	2	1
Total Members	161	178	179	166	201

Notes:

Figures were taken on 28/10/19 and are a true representation of current membership figures

Three out of five Juniors have been paid for by businesses in 2019/20.

Short Term (3 month) members not included in data.

Female Members for Affiliation Purposes 43 (doesn't include 3 life members)

Recommendations/Ideas:

Liaise with district schools to encourage students to have a go at golf.

Continue / introduce special events, such as big hole golf, cricketer's/footballer's golf days, business golf days to encourage non members to play.

All membership fees to remain the same as 2018/19 (see overleaf for details).

Offer membership specials to attract new members

Castlemaine Golf Club Membership Categories 2018/19

Category	Fee	Period	Handicap	Approximate Costings	Playing Conditions	Voting
Full Member	\$520	1 Year	Available	\$10 per week	Free anytime + comp fee (if applicab	Yes
Senior Student/Apprentice U25	\$260	1 Year	Available	\$5 per week	Free anytime + comp fee (if applicab	Yes
Junior Member U18	\$50	1 Year	Available	\$1 per week	Free anytime + comp fee (if applicab	No
Family Discount	10%	1 Year	Available	10% discount	Free anytime + comp fee (if applicab	Yes
Life Member	Water Levy	Ongoing	Available	\$2 per week	Free anytime + comp fee (if applicab	Yes
Country Member > 30km	\$350	1 Year	Available	\$7 per week	Free anytime + comp fee (if applicab	No
Remote Member > 80km	\$260	1 Year	Available	\$5 per week	Free anytime + comp fee (if applicab	No
PAYG (Pay As You Go) Member	\$150	1 Year	Available	See notes: \$3 per week + green fees	3 vouchers (see notes)	No
Short Term Member	\$300	6 Mths	Available	\$12 per week	Free anytime + comp fee (if applicab	No
Social Member	\$25	1 Year	N/A	\$0.50 per week	Nil	No

Notes:

All membership fees are inclusive of GST, Insurance, Affiliation Fees, Golf Link & Water Levy where applicable .

Water Levy = \$110 per annum.

Family Discount: e.g. 2 adults + Student + Junior = \$1040 + \$260 + \$50 = \$1350 less 10% = \$1350 - \$135 = \$1215 payable.

Pro-rata membership for new/returning full members is available.

Short Term Membership will be only available for 6 months.

PAYG (Pay As You Go) Members

3 Golf Vouchers, then 25% off green fees, 50% off green fees when paying competition fee (if applicable). Visitors playing competition would

have to pay the same amount, i.e. \$20 (\$10 green fee + \$10 comp fee).

Member of an affiliated club.

Affordable.

Intended to attract those wishing to play golf but only play occasionally.

Full Australian Handicap available.

Able to play in competitions.

One Year subscription, which may be renewed.

Rob Prendergast
Membership

GOLF REPORT

The 2019 Golf program has offered a varied syllabus with the traditional being supplemented with new events, with some also offered over the public holidays.

The Big Hole Golf attracted good fields during the summer, and has just been reintroduced this spring. These are reasonably popular social events, although we would like to see more, especially the casual golfers and new members coming along. The kitchen crew's BBQ and salads are always an enjoyable way to end the day.

We had another very successful day to honour our past Life Member Max Gale – this year's event (Stoney Creek 3 Ball Classic) will be held on Sunday 17th November.

We welcomed players from several other clubs to our Annual Tournament (2-4 May 2019). Sponsorship support from our sponsor Golf City, along with several others, is much appreciated by all members.

Saturday fields have been good over the year with fields averaging 30-50 players. Over the winter months fields fell away, which was understandable with many families heading north to avoid the bad weather. Our Thursday fields have been good with numbers averaging between 20-30 players.

Thank you to Matt and Michelle O'Brien who have continued in their role as handicappers.

Our club this year was able to field a Division 1, Open men's pennant teams, and one women's team. I thank all the competitors for their time and golf skill. Unfortunately, we were unable to make the finals.

We thank Moira McLennan and her team of helpers who once again, offered their time to cater for key events on the women's golfing calendar.

We thank Dee Sansom for her weekly golf reports in the Castlemaine Mail. Dee's comprehensive reports and photos consistently provide a positive profile for our club in the district.

We had good fields for our major club events and congratulations to all the winners of these events.

Thank you to our members who supported our golf program. I believe we are providing a range of events on weekends, including some special days such as the very popular Grand Final Eve day, the Community Sports Day, some and special events including some on Sundays, mid-week and Big Hole.

Coaching was also on offer; Golf City ran a day-long coaching session in July, Golf Vic ran a junior program in June and a Swing Fit program to introduce women to golf took place in April. So, in many ways, we are endeavouring to offer great opportunities for participation.

Garry Moore
Golf Co-ordinator

WOMEN'S GOLF REPORT

Our Open Day in March saw 20 teams travelling from across the district to play in the popular Drop out Ambrose. The winning team on the day was from Gisborne and runners up were from Belvoir.

Swing Fits Gals took the opportunity to learn the basics of golf under the great coaching of Dean Dixon (now coaching at Neangar Park Golf Club). Fourteen women of all ages participated over the 5 week Swing Fit course. This new activity brought 5 new members to the Club; Glenda, Bronwyn, Jane, Helen and Liz. The Shire Council supported the event with a \$200 grant and over all we raised \$400 for the club.

Thanks to our members who played in the Division 2 Pennant team, while not winning they gave it a scare.

Winners of major events during the year are:

* Par Club Shield	Rosalie Roberts and Marj Lang
* RWH 4BBB Local event	Florence Stevens and Jean Lorenz
* Medallist of the Year	Jo Ralston

* Doris Chambers 1 st round	Rosalie Roberts and Kay Francis
* A grade Club Champion	Marj Lang
* B grade Club Champion	Lyn Maple
* C grade Club Champion	Lynne Johnson
* Val Bassett Shield	Marg Lang

The Milford Salver was held in September and attracted a great field. One of the four teams from Axedale took out first prize of lovely plants from ASQ. The winners were ecstatic as they had never won an event before. Belvoir took out the runner up position.

On the fund raising note we raised \$305 for Castlemaine Health. The Una Carroll charity golf day which will be held on Sunday 10th November will raise more funds directed to cancer research. The trading table has raised over \$700 over the past years, but over the past year the activity has reduced, so this will be discontinued for a while. Thank so much Dawn for your organisation and thanks to all those who supplied books and treasures.

Thank you to Moira McLennan for organising the catering for our special events. All those attending loved the food and especially those proper sandwiches. We must send a big thank you to our handicapper Michelle O'Brien. A special thanks to Lynne Johnson and Rosalie Roberts for their clear and steady advice. The biggest thanks of all goes to Dee Sansom for her work on the committee, assistance with Swing Fit and the Steiner School golf and her journalistic and layout skills in creating the Fairway.

Peggy Ronnau
Captain Women's Golf

COURSE REPORT

Life members, Committee, (General) members and Sponsors

Your Course sub-committee has had a year of consolidation following the exciting events of last year where we commenced our affiliation with The National Golf Club and undertook major renovation and restitution works. We are grateful to The National's Course superintendent Leigh Yanner who continues to supply valuable advice.

Our three-year intensive **Greens** program has passed the halfway mark and the health of our surfaces continues to show improvement. A recently revised and approved program will not only see our program to completion but also save the club valuable funds in the process. This revised program will also cause less interference to key golf calendar events in Autumn. Implementation of a manual watering system to our greens showed great progress with almost half the greens now completed. The remainder will be completed this term, providing an insurance for extreme weather days. Thanks to the skill set of Life Member Gavin Lang, designs for both front and back nines have and will afford full benefit at minimal cost. This, in addition with repositioning and correcting sprinkler function, is and will allow a decrease in excess watering on susceptible greens, allowing us to meet a long-term direction from our consultants.

On **Water** supply, Coliban Water continues in a suboptimal capacity. Several supply outages, due to their plant equipment failures, affected storage restitution for lengthy periods. In addition, covenant burdens attributable to supply obligations are proving difficult to meet due to imposed financial constraints, most notable of which is our (in)ability to purchase and supply much needed calcium to our fairway soil structure. A long-term solution must be negotiated/found. We need Coliban acting in capacity as an ally for the betterment of our club.

Our trials to plant **Fairways** out to more drought-resistant grasses has proven successful and this summer we proceed to a full planting of santa anna couch to our 18th fairway. Members will need to be patient to see this to realisation but once established we will provide our own nursery to donate grasses to extend the program further around the course. Watering processes continue to be experimented with, but persistent breakages in our old buried infrastructure (pipes) need to be addressed to avoid and prevent the costly repairs that are regularly happening. We suggest an earnest pursuit of grant monies to fund such upgrades. Meanwhile spot area renovation and sanding are proving valuable in improving the worst areas around our course.

In an attempt to improve our **cost of goods**, leads have been established to now investigate the prospect of cooperative purchasing of some big-ticket items such as chemicals and nutrients. One option possibly may involve district-based purchasing coordinated by one of the larger clubs – watch this space.

The future will require replacement **machinery and equipment** as our current stocks move closer to end of life. The current term has seen many breakdowns requiring urgent fixes to keep things running. Recent quotations for mowers and a transport vehicle have been tabled to committee but due to financial constraints, can only be rated as 'information' at this juncture.

Scrutiny of **Vegetation management** has continued and this term has again seen removal of many inappropriate trees and shrubs that have been impeding on the health of greens and/or fairways and tees. Strategic pruning has also been undertaken to facilitate speedier golf play. We have also begun a program to cut tree roots from approaching on and robbing water and nutrients from our greens. These activities, like so many others, will be undertaken as funding, manpower and machinery become available. Our advisors instruct that these processes must be ongoing to ensure our course continues to progress.

On club **amenity**, we are pleased to report that work has begun on establishing a design plan to upgrade and beautify the immediate area around our clubhouse and entrance areas. A proposed new timber fence may well be the starting point in the coming term. Special thanks extend to Georgia Carroll for preparing the preliminary drawings which will form the basis of our plans.

Last but by no means least, thanks go to our Course Superintendent Glenn Carroll for another year of dedicated input. He, along with our incredible volunteer group who continue their unending attendance, providing not only course improvement work but especially the regular maintenance elements that many of us let go unnoticed. We must also single out John Prendergast here whose input in getting malfunctioned machinery back in action on multiple occasions has saved our club many thousands of dollars in repair work. Please join with me in thanking these people as well as your hard-working sub-committee who have contributed many hours of voluntary labour and skill in providing the course we all enjoy playing on.

Leon Thomas
Course Co-ordinator

CLUB HOUSE AND FUNCTION REPORT

The kitchen stove has recently been replaced - for those who use the kitchen or travel through it you will notice that the gas smell has gone. The old stove had a gas leak that was only found when repairs were being assessed on the old stove. We have a small gas leak in the cool room refrigerant line which is monitored by Rob Prendergast, who will isolate and repair this leak.

As recently as last week we received a grant for \$1000 for the purchase of a large screen TV for use by groups that use our facility for presentations. We are hoping to have this in place in time for the Melbourne Cup. Geoff Margary put together an excellent application for this grant from Mount Alexander Community Enterprise (MtACE) after Terry Williams brought it to the committee's attention. Members using the Bendigo Bank or Bendigo Telco can ask to tag their account as a MtACE supporter to receive a percentage discount off their transactions.

We have had several functions again this year; Bill Burns 90th birthday, Rob Prendergast's 40th birthday, the Campbell Creek Fire Brigade, the Lancia Car Club, as well as several other social events. The clubhouse has also been used for a couple of wakes over the past year.

Liz Bray has been able to cater for some of the functions, and Peter Gresswell, Ross Stevens and myself have catered for some other functions. Outside caterers have also used our kitchen for functions.

I would personally like to thank everyone who helped out in the kitchen this year, whether washing dishes, preparing meals, serving meals or preparation, as without these people our functions wouldn't run and much needed funds wouldn't be bought into the club.

The Castlemaine VIEW Club is a regular user of the facility, holding their monthly dinner meetings at the clubhouse.

We are still running the Big Hole evenings through daylight saving, and have commenced monthly dinners on monthly medal nights as a social get together for the club. The meal on medal night has been well attended for our membership base, and will be continued as long as the support is there.

The Bar turnover has remained pretty steady, the final weeks of the financial year are shown below, with the yearly figures for purchases, sales and profit shown in the last column. These figures may be slightly out as not all sales are captured through the eftpos machine and some wine purchases aren't shown. We are struggling at times to stock the bar with the range of products our members like, but we can only buy these products if our purchase point has them in stock. We can buy similar or substitute products which can provide its own challenges but we do the best we can.

Stock Purchases:	13/5/19	20/5/19	27/5/19	3/6/19	10/6/18	17/6/19	24/6/19	
GA	\$100.00	\$69.86	\$0.00	\$52.32	\$10.41	\$105.30	\$0.00	\$3,431.38
Campbells		\$0.00		\$98.68	\$0.00	\$0.00	\$149.60	\$1,579.30
Fishers IGA	\$506.00	\$283.10	\$0.00	\$284.30	\$281.20	\$253.65	\$181.46	\$25,491.99
Miscellaneous	\$0.00	\$0.00						\$0.00
Marcourt Valley				\$0.00				\$1,021.68
Mt Alexander				\$0.00	\$0.00			\$320.00
Total Purchases:	\$606.00	\$352.96	\$0.00	\$435.30	\$291.61	\$358.95	\$331.06	
Year To Date Purchases	\$30,074.47	\$30,427.43	\$30,427.43	\$30,862.73	\$31,154.34	\$31,513.29	\$31,844.35	
Sales	\$1,447.17	\$1,555.00	\$898.65	\$1,014.50	\$800.00	\$680.00	\$1,362.40	
Year To Date Sales	\$61,868.88	\$63,423.88	\$64,322.53	\$65,337.03	\$66,137.03	\$66,817.03	\$68,179.43	
Weekly Profit	\$841.17	\$1,202.04	\$898.65	\$579.20	\$508.39	\$321.05	\$1,031.34	
Year To Date Profit	41	\$32,996.45	\$33,895.10	\$34,474.30	\$34,982.69	\$35,303.74	\$36,335.08	

Unfortunately, due to the lack of continuous turnover, we had to let our part-time bar person go, however Kathy Williams has been able to fill this role on a volunteer basis on most Saturdays.

I would like to thank Ross Stevens and Peter Gresswell for their regular help with the bar. I also would like to thank all the members who assisted in the bar for functions throughout the year. The bar is a very important revenue stream, to ensure the club can operate successfully.

Unfortunately, I will be unable to continue as Bar Manager next year as time doesn't allow this. I will still help out in the bar and kitchen when I can. I have enjoyed my time in this role and wish the incoming Bar Manager all the best.

Martin Cross
Clubhouse and Functions

ADMINISTRATION/COMMUNICATION REPORT

Keeping members and the wider golfing community informed about the Castlemaine Golf Club is an integral part of club life, through social media such as our monthly newsletter the Fairway, emails, notices, fliers, our website, Facebook (and we thank Trevor Bray for managing our Facebook site), and weekly news and results, which are published each Friday in the Castlemaine Mail. News items, photos and any relevant information are always particularly welcome.

Communication through all these avenues is vital to our club's future and the more we do it and reach out not only to our members, but to others, the more vibrant our club will be. I welcome anyone with an interest in any of these areas to give me a hand, particularly for the website which has been part of my role since 2014 and in my opinion, could do with some refreshment.

The junior MyGolf program and the Steiner School project ran during the earlier part of the year, with the keen and helpful support of Kevin Gardner, Neville Bell, David Turner and Michelle O'Brien, who assisted with this program.

Thank you to everyone on the Management Committee, whose unflinching support is much appreciated. Special thanks to those leaving our committee - Lynne Johnson who has represented the women for the last three years, and Grant Thomas, our long-serving Treasurer.

Thanks go in particular to Martin, who has taken on the role of President with gusto and dedication. It's been a pleasure working alongside him on administrative issues.

Dee Sansom
Administration/Communication

SPONSORSHIP

This has been another successful year for Sponsorship at the club and thanks goes to our subcommittee consisting of Trevor Bray, Dee Sansom, Martin Cross and Geoff Margary for their efforts.

There is no golf club in our region including the larger Bendigo clubs that can exist on membership alone and we are no exception. The extra income from sponsorship, events, raffles and bar sales is vital to our future.

For the first time this year we had Monthly Medal Sponsors providing gift vouchers. This has proved very popular for the winners and local businesses and is attracting more sponsors. We are still in negotiation with new sponsors and there is still more upside going forward, so watch this space.

The combined sponsorship came very close to the magical \$20,000 mark; a breakdown of where the money has come from follows:

Tee Signs	\$6,750
Event Sponsorship	\$7,000
Monthly Medals	\$1,800
Big signs (Hole in One)	\$2,800
Score Cards	\$400
Cart signs	\$650
Flags & Buckets	\$500

It is imperative for the continuation of existing sponsorship that we support the local businesses listed below:

ASQ	Kosmac & Clements
Beehave	Kowelec
Blue Seas Fish Shop	Maine Shoes & Accessories
Campbell Fencing Contractors	Maine Carwash
Castlemaine Fresh	McKenzie & Davey Pharmacy
Castlemaine News & Lotto	Michel's Fine Biscuits
Castlemaine Mitsubishi	Mt Alexander Funerals
Cellarbrations	Mt Alexander Wines
Central Carpets Castlemaine	Mt Alexander Timber & Hardware
Chemmart Thomas & Chong	Newstead Bakery
Cliffords Quality Cuts	Robinsons
Dales Discount Paints	Run Rabbit Run
Desa Footwear	Smith & Maltby
Drummonds Golf	Steve Barty Gas
Fasom	Stevens Mensland
Golf City	Stonemans Book Shop
Harcourt Valley Wines	Tingays Smash Repairs
Jellis Craig	Top Meats
Trevor Bray	Waller Realty
Sponsorship	Warral Honey
	Williams Earthmoving